



*Terri Murphy
Listed as One of the Top 50
Most Influential Women in Real Estate Leadership!!*

Top 100 Most Influential Women in Real Estate Leadership for 2008

Nine months ago when the 2008 edition of the [Swanepoel Trends Report](#) was published, the demographics that included women, youth and minorities were identified as key drivers in the future of the residential real estate brokerage industry. In the Trend titled "Shattered Glass" it was detailed how many women had reached leadership positions at national levels.

His subsequent blog on [ActiveRain](#) lit the match to initiate a nationwide flame in search of the Top 100 Most Influential Women in leadership roles in the Real Estate Industry.

The post attracted 11,000 views and resulted in 3,460 respondents casting 6,099 votes. Wow!!

The Top 50 (in alphabetical order) are:

Adorna Carroll
Amy Chorew
Andy Capelluto
Ann Bailey
Anne Randolph
Barb Schwarz
Bernice Ross
Carla Cross
Cathy Whatley
Darity Wesley
Dianna Kokoszka
Dottie Herman
Frances Flynn Thorsen
Kaira Sturdivant Rouda
Kim Ades
Laurie Moore-Moore
Lenn Harley
Marilyn Wilson
Pam O'Connor
Pat Vredevoogd Combs
Patti Kouri
Shari Chase
Sherry Chris



Terri Murphy

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Murphy has a 25 year career in the real estate and mortgage business. She and her colleagues at U.S. Learning develop corporate university sales and communication training for Fortune 500 companies, associations and companies in the U.S. and abroad. She is a featured columnist in Realty Times, Broker Agent News, Mortgage Originator magazine and Memphis Women's Magazine, in Memphis and a founding mentor with www.ISucceed.com

She is the Executive Director of the Women's Wisdom Network, a resource facility for women in business. And hosts a weekly Internet Radio Program for Women in Business on www.WomensWisdomNetwork.com

Terri Murphy

Vicki Cox

Though the survey was not billed as warranting scientific rigidity, the tremendous response rate and distribution of over 6,000 votes speaks to a strength in collective wisdom about the relative placement of the most influential women in the Top 100 list.

[Bios and photos of the Top 50 can be viewed here .](#)

Congratulations to all!

PS: Check out <http://www.iLearningGlobal.biz/terrimurphy> to see the new and exciting ways to improve your skills from industry leaders and experts like, Brian Tracy, Don Hutson, Tony Alessandra, Bob Proctor, Jim Cathcart, Patricia Fripp, Scott McKain, Shep Hyken, Rick Barrera, Karen Buxman, Scott Zimmerman, Bob Scheinfeld, Rebecca Morgan and me!
Delivered in High Def...24/7!

Murphy also is an author of four books and a regular radio and television personality, and was recently featured as a contributing author to Donald Trump's book: "The BEST Real Estate Advice I Ever Received"

She is on the faculty and as a presenter



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Terri Murphy is one of the industry's leading consultants on the sales industry and is founder & president of WWN.com and is the CIO for U.S. Learning, Inc. She is a frequent spokesperson for sales industries nationwide. For more information, contact her at: Terri@TerriMurphy.com or 901-767-0000.

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